



HCMi
HCM International

Overseas Manpower Agency - Pakistan

Introduction

- **HCMi** is the fastest growing HR Outsourcing company in Pakistan. It was established in 2014 in Karachi and over the years has progressed rapidly to become one of the most recognizable names in the service industry.
- **HCMi** specializes in Executive Search via extensive industry mapping and global head hunting methodologies have proven successful in placing Leadership and C-level executives across various verticals
- Our Management Team has in excess of **20 years** of total cumulative experience.
- Transitioned from a traditional Manpower Outsourcing company into a Business Process Outsourcing and Facilities Management organization.
- Achieved **100%** growth consecutively for the first **4 years** and a **30%** steady growth annually year on year.
- Over **40,000** employees in **390** cities of Pakistan are spread across leading Government and Non- Government Organizations, Banks, Financial Services, Transport and Logistics, FMCG's, Pharmaceuticals, Health Sector, Power Companies, NGO's, Oil & Gas, IT and Overseas Partners.
- Global HR Excellency Award winner for **2** consecutive years in addition to winner of the Pakistan- 100 - Award.



Our Services

- Executive Search
- Recruitment
 - ✓ White Collar
 - ✓ Blue Collar
 - ✓ Mass / Project Hiring
- Verification & Candidate Testing
- Visa Processing & Mobilization
- Training & Trade Testing
- Document Verification & Attestation

What Sets Us Apart

- We have a strong alliance with different trade testing and technical training institutes recognized by the Pakistan Overseas Employment Foundation and Saudi Consulate.
- Our JV partner is registered with Chamber of Commerce in Karachi.
- Capability to scale up our teams for mega projects.
- We can open a talent pipeline of skilled and unskilled workforce and generate a continuous stream of resources across different levels.
- Experience in hiring talent across all functions (Engineering, IT, Sales, HR, Admin, Finance, Health and safety, Marketing etc.)



Some of Our Success Stories

- **Dubai Expo 2020** – People were recruited across all levels from entry to managerial from Senior Managers Social Marketing, Senior Managers Product Design & Experience, Assistant Managers Financial Analyst, Deputy Zone Managers, Country Managers, Commercial/Operation Managers, Buggy Drivers and Operation Coordinators.
- **Emrill** – Sent Outdoor and Indoor Cleaning staff, Security Guards, Life Guards, Aircraft Cleaners to UAE.
- **Transguard Group** – Sent Mechanics, Technicians, Plumbers, Steel Fixers, Shuttering Carpenters, Building Painters, Aircraft Cleaners, Porters, Helpers, Drivers, Security Guards to UAE.
- **KAMCO** – Sent Steel Fixers, Shuttering Carpenters, Building Painters, Electrical Technicians, Mobile Crane Operators, Engineers, Fire Fighters, Safety Officers to Saudi Arabia.
- **FFAST** – Sent E&I Engineers, Site Engineers, Civil Engineers, Safety Officers to Saudi Arabia.
- **Abar Hail Water** – Sent Accountants, E&I Engineers, Sales Managers, Electrical Technicians, Production Supervisors, Mechanical Engineers to Saudi Arabia.
- **Fajer Medical Group** – Sent medical staff like Nurses, GP, Doctors, Coordinators, Nursing Supervisors, Drivers, Oncologist, Dermatologist to Saudi Arabia.
- **Milaha** – Sent Fabricators, Welders, Drivers, Mobile Crane Operators, Electrical Technicians Fork Lift Operators, Technicians to Qatar.
- **STREIT Vehicle** – Sent Fabricators, Welders, Auto Denter, Drivers, Mechanical Helpers, Auto Electricians, C&C Machine Operators to UAE.
- **Canadian Medical Center** – Sent Nurses, GP, Medical Specialists to Saudi Arabia.
- **Enayati** – Sent Male and Female Nurses to UAE



Sectors

- Health Care
- Facilities Management
- Construction
- FMCG's
- Pharmaceuticals
- Manufacturing
- Supply Chain & Logistics
- Warehousing
- Transportation
- Oil & Gas

Our Role for the Overseas Partner

Talent Search &
Candidate Sourcing

Visa Processing & Handling

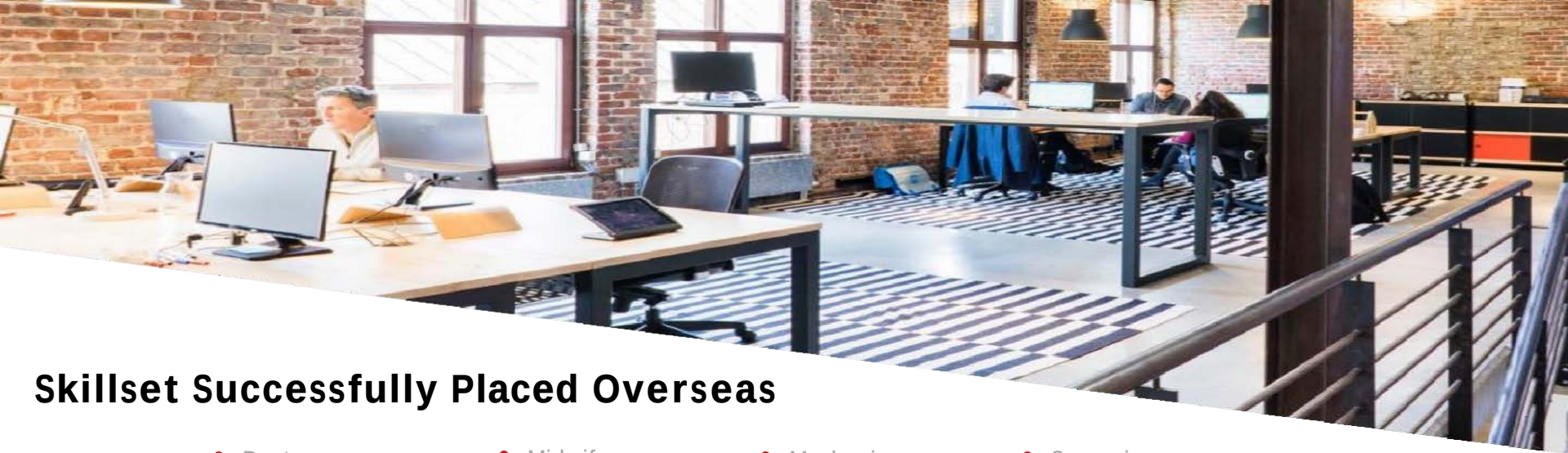
Liaising between Candidate
and Client

Candidate Orientation,
Introduction & Induction

Maintaining books of accounts
and preparation of services
invoices

Handling all legal matters in
Pakistan

Supporting the Client within
their premises, if required



Skillset Successfully Placed Overseas

- Doctors
- General Practitioners
- Medical Specialists
- Gynaecologists
- Dermatologists
- Oncologists
- Pathologists
- Nurses (Male/Female)
- Anesthesia Technicians
- Ward Boys
- Midwives
- Lab Technicians
- OT Technicians
- Cleaning Staff
- Helpers
- Fitters
- Welders
- Fabricators
- Masons
- Security Guards
- Mechanics
- Cooks
- Plumbers
- Carpenters
- Wall Painters
- Steel Fixers
- Taxi Drivers
- Fire Fighters
- Safety Officers
- Building Painters
- Supervisors
- Civil Supervisors
- Electricians
- Engineers
- Mechanical Engineers
- Electrical Engineers
- AC Technicians
- Project Managers
- Accountants
- Sales Managers

Executive Search & Recruitment Capability

- ▶ We also specialize in Executive Search, Headhunting, and Recruitment, and are engaged in hiring at various levels all across Pakistan on an ongoing basis.
- ▶ Our search is defined by clear criteria tailored to our clients' needs after which we actively head hunt candidates against the parameters set for the search. Our trained teams conduct in-depth research, thorough screening, and precise shortlisting, ensuring that we identify the most suitable candidates.
- ▶ We have hired specialized & skilled IT professionals that have the expertise of unique programming languages such as Python, Java, SQL and iOS amongst others.
- ▶ We have also successfully placed a significant number of individuals against various verticals such Engineering, IT, General Management Human Resource, Finance, Sales & Marketing amongst many others.
- ▶ We work across diverse sectors including Private, Government/Semi-Government, Large Conglomerates and Family Owned Businesses,

- Oil and Gas
- Pharmaceutical
- Textile
- Power & Energy
- Finance
- FMCGs
- Chemical & Fertilizer
- Information Technology
- Engineering
- Coatings & Paints



Our Clientele

KAMCO

جدارة
jaddarah
workforce services company

EXPO
2020
DUBAI
UAE

METITO

arabtec

مواصلات الإمارات
Emirates Transport

CMC
المركز الكندي الطبي
CANADIAN MEDICAL CENTER

شركة مقارعة للموارد البشرية
sharah Human Resources company

Transguard Group Security

EMRILL

eni

PYRAMID
Healthcare, Inc.

Enayati
عنايتي

METRO TAXI
DUBAI

تواصل
TAWASUL

KETTANEH
GROUP

مؤسسة تاكسي دبي
Dubai Taxi Corporation

Key
Arabia

VIA MEDICA
INTERNATIONAL
HEALTHCARE LLC

CLEANCO
كلىنكو

مجموعة بريد الإمارات
Emirates Post Group

RTA

EXPERT
Labor Supply Services
التخصص في توفير العمالة



FAST
SOLUTIONS 4 SAFETY

MILAHA

FMG
مجموعة فجر الدمام الطبية
Fajer Al Damman Medical Group

طوارق
TAWARQ



ALLEANZA
Alliance Healthcare Institute



SHAHICO HOLDING

Management Team



Mr. Muhammad Tufail
Director Operations - HCMI



Mr. Sadiq Fareed
General Manager Recruitment

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